



SALES - SERVICE - PARTS

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(Left to Right) Roger Jones, Rick Nichols, Luke Lonergan, Paul Lonergan, Marco Gentilini, Sam Meroney

Empire Crane Called to Podium Twice at Annual Terex Crane Dealer Conference

Preceding January's AED Conference in San Antonio, Texas, Terex Cranes held their third annual dealer conference to discuss the future, and award exemplary distributors for outstanding work in 2009.

With the entire Terex Crane dealer network in attendance, Empire Crane's continued commitment to the Terex product once again earned them a top award for crane sales, as well as special recognition for outstanding parts support, an award new to 2010. There to present the awards were Roger Jones of Terex Parts and Service, President of Terex Cranes Rick Nichols, Vice President Marco Gentilini, and the Eastern Regional Business Manager Sam Meroney.

"When we received the sales award for '08, we knew that if we were up here for 2009, we will have really earned it," says Vice President of Empire Crane, Luke Lonergan. Judging by the number of cranes they have on order, Paul and Luke Lonergan, brothers and partners in ownership, are certainly determined to step up again at the 2011 conference.

“Based on 2010 optimism we have high expectations for the year ahead, and the commitment Terex Corporate has made to the crane division will make our goals very attainable,” says Luke Lonergan.

Roger Jones, Director of Product Support and Customer Satisfaction, had a new award to bestow this year for Outstanding Parts Support, which Empire Crane proudly accepted. The decision to grant this acknowledgment was based on the commitment Empire Crane has made to be a full-line Terex OEM past and present model distributor for the last thirty years. They pride themselves on having in excess of one million dollars of Terex spares on their shelves at all times, and have increased business year after year for the past five years. Three additional members of the parts team have been hired to support the parts sector of Empire Crane and to be sure that friendly, efficient service remains their number one compliment.

According to Roger Jones of Terex, Bob Nardone, Deb Demarco, Gary Shavalier, Jonelle Burrows, Laura Jones, Lorraine Smith, and Patty Nicholson of Empire Crane’s parts division have already earned numerous positive feedback comments from Terex customers. They look forward to servicing all Terex Cranes in the years to come.

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